

Protecting Your Brand Identity

K f]HtYb 'Vm'7\f]gh]bU'H\fcbXgcbz8][]HJ 'A Uf_Yh]b['GhfUhY[]ghžA cl]Y

PUBLIC PERCEPTION OF YOUR COMPANY HINGES ON MORE THAN YOUR LOGO

6fUbX]XYbh]hm]g'cZhYb 'XY bYX'Ug'U`c[c/Wta dUb]Yg`]_Y'
 GhfUhVi WgžDYdqj]UbX'A]Wfcgcžhia UmWta Y'h'a]bX"NržVfUbX'
]XYbh]hm]g'a cfY'WffYVh'mXY bYX'Ug'\ck 'UWta dUbm]g'
 dYfWj] YX'Vmch,Yfg'Hh Uh'dYfWdh]cb 'Wb'j Ufmžca 'dYfgcb 'hc'
 dYfgcb 'Ug'k Y``"

K \]Y'bc Wta dUbmWb'Wta d'YH' mWbhfC` 'ck 'h\Y'di V]W
 dYfWj] Yg]ž]hWb'WbhfC` 'h\Y'Uhf]Vi h\X'Y Ya Ybhg'g' W'Ug]hg
 `c[cžW'cfgžZbhžgmYžhcbYžUbX']a U[Yfm

6i h'VfUbX]XYbh]hm]cYg'k Y``WYnecbX' Ug'mXYg][b'UbX'Ugc'
]bW XYg'nci f'Wta dUbmgW'h fY'UbX'gYfj]W'cZZYf]b[g' 'h\Y'
 h\]b[g'h\Uhik]``_YYd'Wg'ca Yfg'Wta]b['VUW'Zcf'a cfY'



Why Do I Need a Brand Identity?

6fUbX]XYbh]hm]U'ck g'nci f'Wta dUbmh'c'WbbYhik]h'WffYbh
 UbX'dfcgdYh'mj Y'Wg'ca Yfg]b'Ub'ja dUmWb'UbX'a Ya cfU'Y'
 k Uh

h'dfcj]XYg'Uj]gj U'cf' ZUW'Zcf'h\Y'Wta dUbñVi]Xg'hfi gh

- Mi f'Wta dUbmh'c'Yg'Uj Y'U'VfUbX]XYbh]hm]
 - » FY[UFX'Ygg'cZnci f'g]nYžh'Y'bYYX'Zcf'U'VfUbX]XYbh]hm]
 - Udd'Yg'h'nci "
 - » 8Yj Y'cda Ybh'UbX'a UbU[Ya Ybh'cZh'Y'VfUbX]XYbh]hm]g'
 bch'h\Y'g'Y'fYgdcbg]V] h'mcZU'a Uf_Yh]b['h\Ua ž]bhYfb'cf'
]bXjj]Xi U"

- » M̄i f̄a Ygg[]b['UbX'VfUbX]b['ja dUg'mci f'Hjf[YhYX'
Ui X]YbWžW̄a a i b]h̄a dYh]hcfghdUfhbYfgžUbX'HyUa "H̄Ym
WfY'UVci h̄nci f'VfUbX]XYbh]hm̄
- » =a d`Ya Ybh]b['U'VfUbX]b['d'Ub 'Wb 'fYXi W'Ubl]Yhm'UbX'
k UghYX'h̄a Y"
- » K \]Y'nci f'VfUbX]XYbh]hm̄a UmVY [fyUhžh]g]g'bchU
cbY'UbX'XcbY 'YZZcfh'fg'Ub'cb[c]b['YZZcfh'h̄a i ghVY'
d'Ub'Ub'UbX'UbX'WfYX'Zcf'

What Customers Want

5g'a cfY'UbX'a cfY'W̄a dUb]Yg'W̄a dYhY'Zcf'mci f'Ui X]YbWg'
UhhYbh]cbžhY'bYYX'h̄a UbU[Y'nci f'VfUbX]XYbh]hm̄a cj Yg'i d'cb'
h̄Y'']ghcZdf]cf]h]Yg'UbX'VYW̄a Yg'Ub']a dcfhUbhX]ZZYfYbh]Uhf'
Zcf'mci f'ck b'cf[Ub]nUh]cb"

5gi WNgg[`VfUbX'XcYgb h̄t gh\UddYb"fg'XYj Y'cdYX'cj Yf'
h̄a Y'Vm̄di fdcgYZ] `UW̄jcb'UbX'WfUbh]bi YX'a U]bH'UbW"
fg'U'gh'Ud'Y'Zcf'U`'W̄a dUb]Yg'V]['UbX'ga U`'Ug'h̄Y'`i V'cZ
W̄a a i b]W̄h]cbžgYfj]WžfY'Uh]cbg]dḡdfca ch]cbU 'YZZcfhgžUbX'
W̄a dUbmgfUhY[m̄

6fUbX']XYbh]hm̄]g]a dcfhUbh]h̄c'mci f'Ui X]YbW'UbX'fYe]fYg'
h̄Y'dfcfdYf'UhhYbh]cb'h̄c'UbU'nmYžgfUhY[]nYžd'UbžYI YW'hyžUbX'
a YUg' fY"

5h̄hY'YbX'cZhY'XUhž]hg'h̄Y'Wg'ca Yfg'cd]b]cb'UbX'bYYXg'h̄Uh'
UfY']a dcfhUbhžVYW̄i gY'k cfX'cZa ci h̄'k]`'Xfj] Y'hfUZ Whc'mci f'
Vi g]bYgg"

<YfY'UfY'h̄fYY'h̄]b[g'mci f'Wg'ca Yfg'UfY'cc_]b['Zcf'Zca 'nci f'
VfUbX.

About the Author

K]h\ cj Yf%+ i\YUfg]b \h\Y'X][]h\]bXi gfrn\7\f]gh]bU\H\fc\Xgcb]g U\g\UgcbYX' X][]h\ 'a UF_Yh]b['ghfUhY[]ghZcWgYX'cb 'Vf]b[]b['Vi g]bYggYg'UbX'\h\Y]f'Uf[Yh\X' U\ X]YbWg'h\c[Yh\Yf'h\c 'a YYh[cUg'UbX'a U\]a]nY'h\Y]f'fYh fb'cb']bj Ygha Ybh' H\fc\Xgcb 'WffYbh'mgYfj Yg'W]Ybhg'k]h\ 'Uj UF]YhmcZcb`]bY'UbX'cZ]bY'
