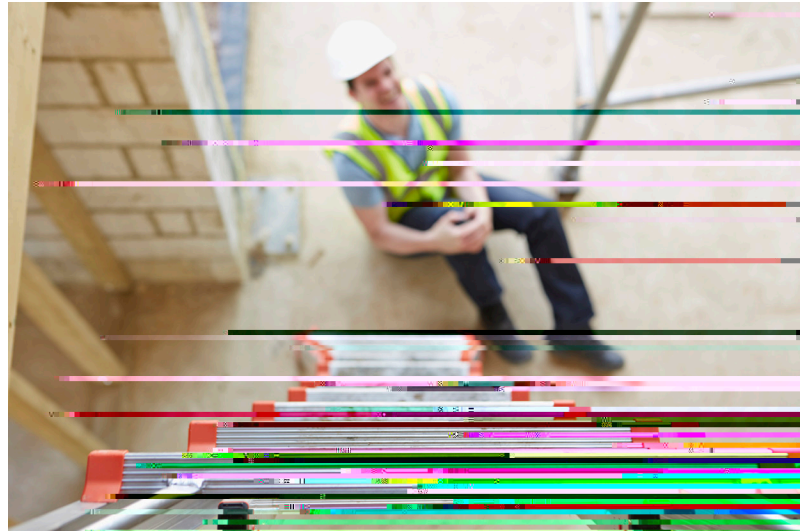


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Written by: John Fischl, Pacific Regional Executive, Sentry Insurance, and
Dave Garcia, President, Rancho Mesa Insurance Services Inc.



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2. ASK THE RIGHT QUESTIONS

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Dave Garcia is the president of Rancho Mesa Insurance Services Inc.

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Sentry and Rancho Mesa both provide insurance and risk management

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