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#### 4. DEVELOP

Provide teams with continuous, open communication and help them make diff cult management decisions. Commit to holding face-to-face meetings with both direct reports and teams, and lead interactive team-building activities, providing extra or deferred incentive compensation based on company results.

## 5. RETAIN

To retain management team members, consider providing extra or deferred incentive compensation based on the company's f nancial results.



# About the Author

George Hedley is a professional construction BIZCOACH and industry speaker. He helps contractors build management teams and get their businesses to work for them. He is the bestselling author of "Get Your Construction Business To Always Make A Prof t!," available on amazon.com. He can be reached at <u>gh@ hardhatpresentations.com</u>.

### About the Article

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